Request for Proposal

**Bone Cement and Bone Cement Accessories**

06.26.2024

At the direction of UT MD Anderson (“Provider”), **apt**itude is launching this RFP and you are formally invited to submit a proposal.

**Business Opportunity:** Provider has undertaken a process to review the quality and costs associated with the delivery of care with regards to impactful high volume, high-cost medical devices. Strategic Sourcing has engaged clinical leadership in this process, and they have offered support to ensure a reduction in costs while maintaining quality of care.

**Cross References:** In order to fully examine and optimize all possible award structures, Provider requests that their current product spend be cross referenced to the best of your ability so your proposal value can be fully evaluated. The attached RFP Response Template has all the items purchased for the past 12 months.

**Contract Length:**  36 months with two 1-year renewals

**Contract Target Effective Date**:  09.01.2024

**Pricing / Award Structures Requested:**

* + Access
	+ Sole Source 80%
	+ Sole Source 90%
* Request is for pricing to hold firm for 36 months from effective date

**Attachments associated with this RFP include:**

* **RFP Response Template -** to be populated and returned with both cross references and a bid file for the category being requested
* **Participating Facilities** –Facilities included in the RFP
* **Quiet Period** – For review, signature and return within 24-48 hours; reminder Quiet Period requires no communication pertaining to this RFP at MD Anderson
* **HUB Subcontracting Plan (Rider 104)-**must be completed in entirety according to instructions in order to be considered for bid
* **Terms & Conditions -** MD Anderson terms (Rider 103)-while MD Anderson will consider minimal redlines, there is minimal language alteration that they can accept as a state entity. In addition, MD Anderson will attach Rider 103 to all PO’s as the governing terms of each transaction between the buyer and seller.

**MD Anderson Contracting Requirements**:

* Must agree to add terms in MD Anderson terms (Rider 103) with awarded contract

**Contracting Requirements:**

* Any awarded supplier active in aptitude will execute a CPA accordingly.
* Any awarded supplier not active in aptitude but awarded a national GPO contract will execute an agreement tied to the national GPO contract.
* Any awarded suppliers not applicable to the above two scenarios are encouraged to become active in aptitude or execute a local agreement.

Please utilize the instructions included with the RFP Template and the Hub Subcontracting Document on the following attachments to complete the requested information by end of day on 07.26.2024. All completed documents need to be submitted to pricingrequest@aptitude.com with RFP ID# 260226 and your company name in the subject line.

We ask for your reply to this communication as confirmation of receipt and please direct any subsequent questions regarding this RFP to contact information below.   Thank you in advance for your cooperation and we look forward to receiving your responses and working with you on this initiative.

Regards,

**Business / Clinical Questions:**

Adrinia Turner, PMP

Sr. Sourcing Specialist

Sourcing & Contract Management

UT MD Anderson Cancer Center

asturner@mdanderson.org

Rita Manuel-Byrd, MBA, CRCST, CTCD.

Contract Manager

Sourcing & Contract Management

UT MD Anderson Cancer Center

rlmanuel@mdanderson.org

**HUB Subcontracting Plan Review:**

Barbara Howard

Sr. HUB Coordinator

bhoward@mdanderson.org

Gabriela Zambrano

Associate Director

mgzambrano@mdanderson.org

**aptitude/RFP Template Questions:**

Robert Potts

Strategic Supplier Partnership Director

robert.potts@aptitude.com

Rebecca Ohmes

Senior Consultant

Rebecca.ohmes@vizientinc.com

Holly Smith

Senior Consultant

Holly.smith@vizientinc.com